

NATHAN NEIL

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SUMMARY

Entrepreneurial leader with solid history of business operations and technology consulting success. Has built operations from ground up with strategic and scalable approaches and is well-oriented to quickly identify and capitalize on emerging opportunities.

SKILLS

- Business Operations
- Project Management
- Strategic Planning
- Business Development
- Cross System Implementation
- Research & Data Analytics
- Operation Automation
- Branding & Market Positioning
- Web Application Development
- Capitol Fundraising and Grants

EXPERIENCE

01/2020 to Current **Senior Project Management Consultant**

Nordic Pure – CELINA, TX

- Oversaw Netsuite migration and integration projects with companies such as Amazon, Ebay, HomeDepot, and Walmart.
- Developed use cases for project consideration based on automation goals and identifying company needs.
- Developed internal workflow systems to be better streamlined with the use of an information management system.
- Managed large project management budget and maintained stakeholders.

07/2017 to Current **Company Owner/Director**

LaunchUX, LLC – CHAMBERSBURG, PA

- Business development, creation of operational procedures and workflow planning.
- Oversaw all aspects of project execution, including progress of each phase, quality of workmanship and team performance to drive on-time completion of deliverables.
- Created web applications using WordPress and PHP, HTML5 and other programming languages.
- Translated concepts into user flows, wireframes, mockups and prototypes to promote positive intuitive designs, site interactions and user experiences.

01/2011 to Current Company Owner/Director

Solinkit, LLC – Chambersburg, PA

- Identified issues and resolved problems with hardware and software to increase end-user experience.
- Coordinated, managed and prepared RFPs and RFQs for purchasing department, recommending software and hardware specifications.
- Streamlined mobile and cloud-based computing through blend of efficient and effective applications with ongoing reliability testing.
- Achieved client vision and objectives through effective strategy development and execution in coordination with management teams.

03/2014 to 08/2017 Chief Operations Officer

Purple Deck Media Inc. – Scotland, PA

- Assisted and oversaw issuance grant of two US Patents for "Networked computer system for remote RFID device management and tracking"
- Worked with investment team to secure over \$900k in seed funds to develop new technology products
- Oversaw research and development project management, developed product scopes and initial level prototypes for experimental technology implementation's

EDUCATION AND TRAINING

05/2012

Bachelor of Science: Information Systems Management

Shippensburg University of Pennsylvania – Shippensburg, PA

12/2021

Master in Business Administration (MBA)

Shippensburg University – Shippensburg, PA

CERTIFICATIONS

- Project Management Professional (PMP)

ACCOMPLISHMENTS

- Published in Peer Reviewed Journal, Management in Healthcare about technology system to improve treatment of individuals on autistic spectrum
- Published series of books on entrepreneurship and technology concepts
- Inventor on two granted US Patents for emerging NFC and RFID technology
- Received Intel Excellence in Computer Science, Grace Murray Hopper Award, Francis Bacon Prize, named one of Central Penn Business Journals 40 Under Forty.
- Awarded Emerging Business Leader of the Year, Cumberland Valley Business Alliance (2022)